



# PROGRAM WEDNESDAY

## August 24, 2022

as of (Aug. 17, 2022)

7 am	<b>REGISTRATION</b> (from 7 am to 5 pm)	
8:00 - 10 am	<b>MAIN OPENING... (MACC 1 Room - Mezzanine)</b> <b>Intro by Jose Garcia-Piñeyro</b> , President, The Water Expo & The Energy Expo <b>Welcoming by Miami-Dade County Mayor Daniella Levine-Cava</b> <b>Featured Panel: INTRODUCING NEW CLEAN ENERGY DEVELOPMENTS AT THE SHOW...</b> <b>Keynote: OPERATIONALIZING INFRASTRUCTURE RESILIENCE THROUGH THE LENS OF "ONE WATER"</b> <b>Hardeep Anand, P.E.</b> , Director, One Water Strategy, Miami-Dade County <b>Main Opening is sponsored by MONDAK PORTABLES LLC</b> <span style="float: right;"><i>Coffee &amp; pastries will be served</i></span>	
10 am	<b>Ribbon Cutting - EXHIBIT HALL OPENS (10 am – 5 pm)</b>	
	<b>INNOVATIONS &amp; OPPORTUNITIES</b>	<b>ROOM 1 – VIP Track Featured Sessions</b>
	<b>Track 3: SOLAR TECHNOLOGIES, INSTALLATION, ENERGY STORAGE &amp; SAVINGS</b>	
10:30 am		<b>10:30 am (1 hour)</b> <b>"HOW THREE TRENDS EMERGING FROM THE PANDEMIC ARE CREATING NEW OPPORTUNITIES IN ENERGY EFFICIENCY"</b> <b>Tom Herron</b> , Sr. Director, National Fenestration Rating Council – NFRC (MD) 1 AIA/GBCI
11 am	<b>"Replacing Lead Acid Batteries with High Performance Lithium Ferro Phosphate (LFP) Batteries / Reemplazando Baterías de Plomo-Ácido con Baterías de Alto Rendimiento de Litio Ferro-Fosfato" (Sesión Bilingüe)</b> - <b>Juan De Lara Jr.</b> , Customer Technical Support Specialist, SimphiPhi Power, Inc. (CA)	
11:30 am	<b>"Best Practices for Installing and Troubleshooting your eV Charging Station"</b> <b>Sean Silvey</b> , Product Specialist, Fluke Corporation (WA)	<b>11:30 am (1 hour)</b> <b>"HOW IMPACTFUL IS YOUR SITE DESIGN ON YOUR WATER &amp; ENERGY EFFICIENCY, SUSTAINABILITY, AND RESILIENCY EFFORTS?"</b> Coordinated and presented by <b>Daniel Huard</b> , LEED Fellow, WELL Faculty, WELL AP, PMP, CPMP, Principal, Humann Building Solutions. (NV)
12 noon	<b>"Working with Battery Manufacturers: How to Best Secure your Supply Chain"</b> <b>Linh Tran</b> , VP of Sales, FranklinWH Energy Storage Inc. (CA, USA).	
12:30 pm	<b>LUNCH BREAK by the Food Court. - Network in the Expo Hall</b>	
1:30 pm	<b>"Post-Pandemic Market Strategies in the Energy Industry / Estrategias de Mercado Post-Pandémico en la Industria de Energía"</b> <b>Michael Foster</b> , Business Development, Maddox Industrial Transformer (SC)	<b>1:30 pm (20 minutes) LIVE DEMO: "Plug and Play (PNP) Technology replaces obsolete Analog Meters without any changes to Existing Installation / Tecnología Plug and Play (PNP) reemplaza Medidores Analógicos obsoletos sin cambios en la Instalación Existente (sesión bilingüe)"</b> <b>Dr. Otto Paul Fest</b> , President / Founder, Otek Corp. (AZ)
2:00 pm	<b>"Rooftop Solar Matures: Keeping Customers, Employees and First Responders Safe"</b> <b>James (JD) Dillon</b> , Chief Marketing Officer, Tigo Energy (CA)	
2:30 pm	<b>"Driving High Quality Leads with Referrals. Best Practices in Solar &amp; Roofing"</b> <b>Vic Rotelli</b> , CRO, Get The Referral (CA).	
3:00 pm	<b>FEATURED PANEL for All Exhibitors and Attendees...</b> <b>ROOM 1 - "FINANCING OPTIONS FOR YOUR EXPORTS and U.S. FEDERAL GOVERNMENT LOAN GUARANTEE PROGRAMS"</b> . <b>Moderator: Daisy Ramos-Winfield</b> . President and CEO, Florida Export Finance Corporation (FEFC) <b>Panelists: Sandro Murtas</b> , CGCE, CICP, CGBP, Lead Export Finance Manager - Florida, Puerto Rico & USVI, Office of International Trade, U.S. Small Business Administration (SBA); <b>Danelis Delgado</b> , Broker Account Manager, Export-Import Bank of the United States (Ex-Im); <b>Chuck Youngerman</b> , Vice President, Global Trade Finance, Regions Bank; <b>Dan Cardona</b> , Vice President, Florida Export Finance Corporation (FEFC)	
4:00 pm	<b>"eSpire - Commercial &amp; Industrial Battery Storage Solution"</b> <b>Michael Gibson</b> , Director of Commercial & Industrial Sales, Fortress Power (PA)	<b>4 pm (45 minutes)</b> <b>"INNOVATIONS FOR REDUCING YOUR EMISSIONS FOR TRANSPORTATION AND ENERGY GENERATION"</b> <b>Daniel Huard</b> , LEED Fellow, WELL Faculty, WELL AP, PMP, CPMP, Principal, Humann Building Solutions. (NV); <b>Christopher Dunn</b> , Chief Branding Officer, Greentec Laboratories, LLC (AZ)
4:30 pm	<b>PRE - HAPPY HOUR...</b>	
4:45 pm		
5:00 pm	<b>"HAPPY HOUR... "HAVANA NIGHT"</b> <span style="float: right;"><i>(Sponsored by <a href="#">Maddox Industrial Transformer</a>)</i></span> <b>Open to 3-Day VIP PLUS, 2-Day VIP registrants, and Exhibitors &amp; Sponsors</b>	



# PROGRAM THURSDAY

## August 25, 2022

as of (Aug. 17, 2022)

9 am	<b>REGISTRATION</b> (from 9 am to 3 pm)	
10 am	<b>EXHIBIT HALL OPENS (10 am – 4 pm)</b>	
	<b>INNOVATIONS &amp; OPPORTUNITIES</b>	<b>ROOM 1 – VIP Track Featured Sessions</b>
	<b>Track 3: SOLAR TECHNOLOGIES, INSTALLATION, ENERGY STORAGE &amp; SAVINGS</b>	
10 am		
10:15 am		<b>10:15 am (30 min)</b> <b>"Energy Saving Through Windows: Better Performance in Homes and Buildings in a Post-COVID World."</b> Tom Herron, Senior Director, National Fenestration Rating Council - NFRC (MD)
10:30 am	<b>"Partial Home vs Whole Home Back Up Solutions (sesión bilingüe)"</b> Daniel Garcia, Director, Growatt (Canada, USA)	
10:45 am		
11 am	<b>"Make Solar Stronger: The Importance of Racking &amp; Mounting Solutions in Hurricane Prone Environments".</b> Johanna Gonzalez, Inside Sales Rep., IronRidge (CA)	<b>11 am (1 hour)</b> <b>"WHY IS ESG (ENVIRONMENTAL, SOCIAL, AND GOVERNANCE) IMPORTANT TO YOUR BUSINESS FUTURE"</b> Coordinated and presented by <b>Daniel Huard</b> , LEED Fellow, WELL Faculty, WELL AP, PMP, CPMP, Principal, Humann Building Solutions. (NV)
11:30 am	<b>"Adding a Storage to an Existing Solar Energy System / Adicionando Almacenaje a un Sistema de Energía Solar en Uso (Sesión bilingüe)"</b> Jorge Guzman, Technical Applications Specialist, OutBack Power (WA) "	
12 pm		<b>12 pm "Especial para Visitantes Internacionales: FINANCIAMIENTO DIRECTO PARA EL CLIENTE EXTRANJERO (IMPORTADOR)"</b> Programas de Financiamiento Directo para empresas extranjeras en búsqueda de productos, maquinaria y equipo manufacturado en Estados Unidos, a través de las garantías de préstamos del Banco de Exportación e Importación de los Estados Unidos (Ex-Im Bank). <b>Presenter: Daisy Ramos-Winfield</b> , President and CEO, Florida Export Finance Corporation (FEFC)
12:15 pm	<b>"Paving the Road to Energy Efficiency through Real-Time Data Monitoring and Analytics"</b> Scott Cerreta, Country Director USA, METRON (TX)	
12:45 pm	<b>LUNCH BREAK by the Food Court - Network in the Expo Hall</b>	
1:30 pm	<b>"Building Smart and Safe Cities: Innovations and Solutions"</b> Pawel Smolka, Head of Foreign Market Development, SEEDiA (Poland)	<b>1:30 pm "Case Study on Real Estate Financing for Solar Developers"</b> Jim Spano, Co-founder, Director of Originations, Sol-REIT (FL)
2 pm	<b>From 2 to 4 PM - Visit booth #901 in the lobby EXHIBITOR / SPONSOR bookings for THE ENERGY EXPO 2023 – Serving ALL The Americas! August 23 &amp; 24 in Miami!... 5<sup>th</sup> Edition!</b>	<b>2 pm (1 hour)</b> <b>THE FUTURE OF LEED AND COLLABORATION WITH UTILITIES AND SERVICE PROVIDERS.</b> Coordinated and presented by <b>Daniel Huard</b> , LEED Fellow, WELL Faculty, WELL AP, PMP, CPMP, Principal, Humann Building Solutions. (NV)
3 pm	<b>Network in the Expo Hall - Expo closes at 4:00 pm</b>	

Organizers reserve the right to modify the program and/or substitute speakers. Speakers and/or their companies are responsible on the content of their presentations. You receive a Certificate of Attendance to the University Day if you attend at least to 8 educational sessions (hours) in total. / Los Organizadores se reservan el derecho de modificar el programa y/o sustituir conferencistas. Los conferencistas y/o sus compañías son responsables del contenido de sus presentaciones. Usted recibe un Certificado de Asistencia si asiste al menos a 8 sesiones (horas) en total.